

## Mark J. Whalen

## **CEO and President - MJ Whalen Consulting**

Mark J. Whalen is a result driven, growth oriented Senior Executive with over 30 years of global Sales and P&L experience and a proven track record of building and growing profitable businesses in the foodservice and industrial (commercial) product industries.

Mark has a strong track record in general management with expertise in Sales and Marketing, Operations, Strategic Planning and Finance. Mark is experienced in building dynamic and high performance teams in a global business-to-business (B2B) environment. He has designed and implemented winning strategies that resulted in market share and profit increases in a highly competitive environment.

He is an accomplished change agent with a reputation for achieving results in global trading, sourcing and strategic acquisitions.